



CallerReady

Full Stack Developer/Software Engineer

Company Description

Founded in 2010, headquartered in Pittsburgh, Pennsylvania

CALLERREADY IS THE GO-TO PLATFORM FOR MARKETERS LOOKING TO SCALE THEIR BUSINESSES WITH MOBILE CONVERSATIONS

We help businesses grow by connecting their salespeople with prospects faster and more efficiently. Our lead-to-call automation platform uses artificial intelligence (AI) software to replace manual outbound processes and enhance results. Best in class reporting, attribution, and data sharing are a key part of our technology solution, which provides meaningful data for marketers with multiple levels of granularity. Large and small agencies and businesses across a number of verticals love the results we deliver, with increases in their lead-to-call connection rates typically in the range of 25-100%.

"CallerReady has automated lots of the manual work and allowed me to take my business to the next level."

Join us in the evolution of the premier call marketing platform, we encourage your input and contribution to our success.

Job Description:

Do you like technology that helps companies grow, specifically: advertising, lead generation, sales, SMS and voice technology? Do you want to help marketers make intelligent business decisions and absolutely love where you work? CallerReady is searching for a full stack developer to join our rapidly growing team. You will be responsible for owning features and products that help us scale our business. You must be comfortable juggling multiple projects and changing priorities typical of a technology startup environment. You must bring a high energy and a great mindset to the team every day and love to code.

We are looking for someone with a technical expertise developing for both browser and mobile, translating business requirements into database structures, stored procedures, and software architecture and ensuring that the code developed meets the required business requirements. This person would be responsible for implementing client-facing reports, customer dashboards, configuration screens, wizards and cloud communications software projects. The successful candidate will be passionate about writing great code, refactoring bad code, and fixing bugs across the platform. Some tasks will require team work, while other tasks will need to be accomplished with little to no guidance.

What we look for:

- **Communication, team orientation and soft skills:**
 - Strong work ethic to proactively acquire new tasks – does not believe in down-time
 - A startup minded player who gets energized by making an impact on the business.
 - Eagerness to demonstrate creativity and skill in designing products, features and interfaces that are intuitive with a focus on presenting information for both mobile and browser
 - Open to sharing and receiving constructive feedback and direction in a healthy professional manner
 - Resiliency to work well on projects with heavy oversight and frequent feedback
 - Passionate about writing fast, simple, robust, and easily maintained code
- **Organization skills and detail orientation:**
 - You bring your organization and get-it-done attitude every day to be able to thrive under uncertain and high impact startup company conditions
 - Self-discipline to operate well with little oversight
 - Ability to help flesh out business requirements and scope for projects, based on data available and customer time constraints
 - Wisdom to know what tasks should be implemented and which tasks need to be re-considered based on software and data architecture constraints
 - Propensity to deliver code that works well but not gold plated. Knows how to keep things simple and when to optimize for future features and enhancements.
- **Coding Experience**
 - Essential Languages: C#.NET, SQL, JavaScript, CSS, HTML5
 - Some to moderate exposure to each layer of web services development stack
 - BS or MS degree in Computer Science or equivalent work experience

Ideal candidate will have:

- Prior experience with traditionally hosted services and databases
- Prior experience with Azure and geo-distributed cloud based architecture
- Understanding of concepts related to calls and dialers, sales acceleration software, marketing attribution, and the buying and selling of leads



- Prior experience with telephony
- Prior experience with multi-platform design concepts

You should write us a cover letter explaining your recent history in the industry. If there are reasons why you may be a particularly good fit, such as projects you've worked on that are relevant to our industry, please explain in detail. The more you can tell us about yourself, the more likely you will get a call back. When applying, please include your salary requirements and your most recent compensation.